

July 4, 2016

## **Sulzer Acquires Geka and Doubles the Size of Its Most Profitable Business Unit**

**On July 1, 2016, Sulzer signed a binding agreement to acquire Geka GmbH, headquartered in Bechhofen, Germany. The transaction creates a leader in proprietary B2B mixing and applicator solutions. The enterprise value is EUR 260 million (CHF 282 million).**

Sulzer is doubling the size of Sulzer Mixpac Systems (SMS), its innovative high precision plastic injection molding business, which develops proprietary B2B mixing and applicator solutions for the dental and industrial adhesives markets.

Through the acquisition of Geka, SMS — a business unit of Sulzer's Chemtech division — gains critical industrial mass and segment and geographical diversification. Both businesses share the same industrial core in high-precision plastic injection molding, which allows for significant cost synergies. Geka and SMS have complementary geographic manufacturing footprints, which will enable the combined business to compete globally as a leading solution provider.

Through this acquisition, SMS adds Geka's leading position in the cosmetics segment to its current leadership in the dental and industrial adhesive segments. This extends its attractive, low-cyclical portfolio of B2B end-market segments for high-precision plastic injection molding applications. Furthermore, SMS will combine its own healthcare business with Geka's emerging healthcare business. Geka's product range further strengthens SMS's position as a technology leader for mixing and applicator solutions. It perfectly supplements the SMS expertise of applying liquids in a controlled way onto small surfaces.

Geka, under the ownership of the investment company 3i, has become a leading manufacturer of applicator devices for the cosmetics industry with an emerging business in healthcare. The company focuses on B2B customers. Geka is expected to achieve revenues of around EUR 150 million and an EBITDA of around EUR 27 million in 2016. The company has approximately 900 employees and has two manufacturing locations in Germany, one in the USA, and one in Brazil.

The transaction is expected to close in the third quarter, subject to regulatory approval. Sulzer expects a cost synergy run rate of EUR 9 million within three years. Sulzer will take on all Geka employees, ensuring relentless customer focus and continuous commitment to quality and speed.

## MEDIA RELEASE

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Sulzer will hold a short **conference call** about the acquisition of Geka. Greg Poux-Guillaume, CEO, and Thomas Dittrich, CFO, will lead you through the presentation and answer your questions.

**Date:** Monday, July 4, 2016

**Time:** 09:00 a.m. CET

### Dial-in

Local – Switzerland:	+41 (0) 22 567 5431
National free phone - Switzerland	0800 345 602
Local – United Kingdom:	+44 (0) 20 3427 1900
National free phone – United Kingdom:	0800 279 4977
Local – New York, United States of America:	+1 (646) 254 3361
National free phone – United States of America:	+1 (877) 280 1254

**Confirmation Code:** **2754260**

Participants are requested to dial in 5 minutes prior to the start of the conference call.

Sulzer, headquartered in Winterthur, Switzerland, since 1834, specializes in pumping solutions, rotating equipment maintenance and services as well as separation, reaction, and mixing technology. The company creates reliable and sustainable solutions for its key markets: oil and gas, power, and water. Sulzer serves customers around the world through a network of over 170 production and service sites, and it has a strong footprint in emerging markets. In 2015, the company achieved sales of roughly CHF 3 billion with around 14 000 employees. [www.sulzer.com](http://www.sulzer.com)

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**Sulzer will announce its half-year results on Tuesday, July 26, 2016 (previously Thursday, July 28, 2016).**

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